

EXPLANATION

Your behavioural style matches that of a **PERFECTIONIST**. In pretty much everything. Both in business and in your private life you set yourself and others very high standards. That doesn't always make you easy to deal with. On top of that you have a pressing need for space and privacy. You prefer to work alone in a step-by-step way without outside interference. Preferably according to clear guidelines and tried and tested methods. An objective and critical outlook means that you don't take hasty decisions. You are focused on quality and performance improvement. Pressure from others leaves you cold. You remain calm and cautious under all circumstances and you keep track. Emotions don't play a decisive role in your decision-making.

You are good at assessing people and you know what issues they find sensitive. You possess good listening skills and you are tactful in your opinion of others. Because privacy is so important to you, you respect other people's personal space too. Your aloofness is a way of protecting yourself from unexpected situations, disagreements, or from in your eyes unjustified criticism of your performance. In those instances you are vulnerable and on your guard. In principle you'll avoid confrontation. That way you create peace and you keep track. You are predominantly task-oriented and you set priorities. You work best within a clearly defined plan and you do everything in order, focused on achieving good results. Carrying out specialist jobs is one of your major strengths. In that instance you are completely in your element. For you, results are more important than maintaining personal relationships, which have to take second place. Only in the familiar environment created by your small circle of friends are you really able to relax.

Drop the mask occasionally. There is more to life than just work!

We have created a map of your behavioural and communication style based on the questionnaire you completed – this **PersonalMap**. The names of the towns, rivers, mountains and seas are all relevant to your behavioural style. You have put yourself on the map – literally!

You'll find the following three areas in your PersonalMap:

- The Landscape of my Behaviour
- How others might perceive you
- My Challenges

Landscape of my Behaviour
This part of the PersonalMap shows your behavioural style. The names of the villages, towns, mountains, rivers and roads in this area relate specifically to you. These are key words, and their meaning is obvious.



How others perceive you
This part of the map shows how others might perceive your behaviour. You will recognise yourself in most of the keywords, but some may come as a surprise to you. It is possible that your behaviour is sometimes perceived differently by others to how you see yourself.

My Challenges
In this region the towns and villages are named after behaviour you sometimes exhibit, and that can work against you. It is not so much wrong behaviour, but 'ineffective' behaviour. The names of the blue-coloured towns in this region advise you how to deal with these 'pitfalls'.

This is useful, because if you're aware of your challenges you can act more efficiently!

Tips on how to read your map: find the towns you relate to most, and which areas you'd like to visit more often

